



# Discount Schedule Wholesale

## Terms

30 days net. Payable by invoice or prepay with credit card. A 1% finance charge per month will be added after 30 days (12% per annum).

## Bank Fees

Herald Press invoices and statements are in U.S. dollars. Bank fees, when applicable, are the responsibility of the customer.

## Shipping

Customers are responsible for all shipping charges; indicate preferred shipping method with each order.

## Return Policy

- Return authorization required.
- Original invoice number must be on return paperwork.
- No credit will be given for books out of print, damaged, shopworn, or ordered more than 12 months previous.
- All merchandise must be free of store price labels.
- All book returns considered on their merit.
- Please package carefully; merchandise must be received in saleable condition.

### • Return to:

APG Sales and Distribution  
Attn: MennoMedia Returns  
1501 County Hospital Rd  
Nashville, TN 37218

*Please write "Herald Press" and your "RA number" on outside of carton for quicker processing.*

## Discount Policy

Trade discounts for bookstores and retailers.

### Trade discount (assorted titles) .....50%

*100-299 (same title): 55%*

*300+ (same title): 60%*

*Based on availability and at publisher discretion.*

### Short discount titles .....20%

*Hymnal discounts if ordered by case amounts and non-returnable:*

*1-4 cases: 25%*

*5-20 cases: 30%*

*21+ cases: 35%*

*Additional 5% on pre print run orders shipping direct from printer.*

### Congregational titles.....10%

For orders of 1,000 or more, please call for a price quote.

## Foreign Wholesalers:

Contact Customer Service for details.

Additional information can be found at

[www.HeraldPress.com/retailers](http://www.HeraldPress.com/retailers).